Dear reseller.

After enabling the calling cards in the XeloQ Communications reseller-systems, we received a lot of positive feedback and people are asking for it to be enabled and getting a local telephone-numbers in their country as well. Which is perfect!

Well now; if you've been reading the Calling Card Reseller Manual very well, there is a specific part that mentions the following:

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Availability of local telephone numbers

Currently, we only deliver a Calling Card call-in telephone number in The Netherlands in the 020 Amsterdam area.

We can deliver telephone-numbers to you in approx. 60 countries; contact <u>sales@xeloq.com</u> to be informed on how to get these paid telephone-numbers for the country you would like to have one.

Number of channels, pricing, availability and legal restrictions are all applicable to the requested number(s). In certain countries it is illegal to use the XeloQ delivered telephone numbers for the use of calling cards.

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We got a lot of requests in for those local numbers so I give you some basic guidelines; when knowing the procedures and rough pricing, you can then get a specific quote for us for the country where you would like to order a number if those countries are available at the Telco's we buy numbers from.

Order + pricing local numbers; guidelines:

- check the DID + number availability on http://reseller.xeloq.com in the document named
 -Reseller + end-user DID lists
- the monthly prices mentioned in that document are still valid although more countries are added (ask us if the country is not in)
- when you see the price, the DID number comes with 2 channels default
- when you need more than 2 calls at the same time, you need to order trunks; each trunk = 10 channels exactly
- trunk Setup prices (one time price for each trunk):
 All countries: Eur 35,- per channel --> so 1 trunk setup costs: 1- x 35 = Eur 350,-
- trunk monthly prices:

Europe: Eur 14,- for each trunk channel (so Eur 10 x 14,- = Eur 140,- for a full trunk)

Rest of the world: Eur 25,- for each trunk channel (so Eur 10 x 25,- for a full trunk)

Example:

Imagine you would like to have 1 DID in Germany with 2 extra trunks (so 2 + 2x10 = 22 calls at the same time possible).

These local number costs are:

The number itself:

-setup (for a German number): Eur 11,--per month (1 number / 2 channels): Eur 6,50

Additional channels (for instance 20; these prices are on top of the normal prices above)

€ 35,- x 20 channels = € 700,- setup costs

€ 14,- x 20 channels = € 280,- monthly fees.

So if you need a calling card dial-in-number with 22 lines, it will cost you:

€ 711,- setup costs (once) € 286,50 monthly costs

Then you can receive 22 calls at the same time on 1 number; lines can be expanded if more are needed.

Remarks and payment terms:

- -you can always start with the local number itself (2 channels) and grow to 1 trunk (10 channels) and then scale up to 2 trunks etc. when needed.
- -prepay for the numbers + trunks on a 3 monthly base (you prepay for 3 months ahead).
- -calls into these numbers do NOT have any other costs for you as reseller; the customer calling in just pays the local costs using his telephone and are charged to **their** (mobile) phone bill
- -if we can **not** deliver a local number in your country or it is too expensive, you can setup your own lines using a FXO gateway like described in the manual.
- -Any legal restrictions on local telephone-numbers will be informed after you request us for a number (in some countries you are not allowed for calling card use or you need a physical address etc..)
- -the local telephone numbers in the desired countries are bound to our general terms + conditions

There is no warranty on availability, uptime, price-changes, number of channels available and XeloQ Communications is **not responsible** for any loss, damage or abuse of the telephone-numbers or content or usage of the Calling Card systems using these numbers. This is also mentioned in our general terms but we just mention this again.

-XeloQ Communications and our Telco partners deliver all these numbers and all of our systems and services on Best Effort only.

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Any other questions or want a quote on a local number in your country? Just ask us! Team XeloQ Communications