Dear reseller,

XeloQ Communications lowered the prices for **Dutch Geographical** numbers (020, 040 etc..)
Any reseller can order these numbers but we still need the SIGNED form to keep in Archive for OPTA.

From now on pricing for our resellers is as following:

1 - 10 numbers:
-setup Eur 7,50 once per number;
-if you order multiple numbers in 1 order: setup costs Eur 15,- once
 (this was Eur 12,50 for each single number)

--> Example: if you order 3 (or 8) numbers you pay 1 x Eur 15,- setup costs; if you order 1 number you pay 1 x Eur 7,50.- setup costs)

-1st line / 1st number (1 line goes with 1 number default): Eur 2,50 / per month   (was Eur 4,-)
-2nd - 10th line: Eur 2,- / per month for each line (was Eur 3,50)

10 - 20 numbers:
-setup: Eur 25,- once (for all numbers at once 1 time Eur 25,- setup costs)
-1st line / 1st number (1 line goes with 1 number default): Eur 2,00 / per month (was Eur 3,50)
-10th - 20th line: Eur 1,50 / per month for each line (was Eur 3,00)

> 20 - 50 numbers   (50 lines is the maximum possible on a 2Mb/s DSL line; better stick to a maximum of 30)
-setup: Eur 45,- once (for all numbers at once 1 time Eur 45,- setup costs)
-1st line / 1st number (1 line goes with 1 number default): Eur 1,50 / per month
-20th - 50th line: Eur 1,00 / per month for each line

As a reseller you can now order 20 numbers for instance and have them in stock. At ordering time pricing will be as written above.

Then you can sell them at any price you wish. Also setup costs charged to your customers are free to be chosen by you as reseller.

Porting costs:
Porting costs for resellers **remains Eur 47,50** for each porting / **per number**. You can ask your customers whatever you want.

Using the ported numbers / lines upon request using the pricing (after porting) as written above (but the Setup costs are waived because porting costs will apply and the porting costs can be 'seen as setup costs).

Example:
You are porting 1 analog line to XeloQ / your system and 1 ISDN/2 block with 2 numbers

After porting has been done (Eur 47,50 costs for each number for you) your customer can **choose how many numbers + lines** he wants to use on the SIP platform.

As an example: your customer wants 2 lines under the ported analog line and 2 lines under each of the first 2 MSN numbers of the 'original' ISDN/2 line.

Your customer decides NOT to use the remaining 2 MSN numbers that were also ported from KPN.

Costs (for you as reseller):
-porting: 3 x Eur 47,50 (for each number 1 porting cost)
-1 number / 2 lines: 2,50 + 2.00 (per month) = 4,50 p/month --> this was the old analog line;
 but now on SIP with 2 lines
-2 numbers / 2 lines: 1 x 2,50 + 1 x 2.00 (x 2) = 9,00 p/month --> these were 2 of the original
 ISDN numbers now with 2 lines each on SIP

In total he will have 3 numbers in use with a total of 6 lines.
Total costs: Eur 47,50 x 3 = Eur 142,50
Monthly costs 4,50 + 9,00 = Eur 13,50 (for 6 lines on 3 numbers)

Caution: If a ISDN2 block has 4 numbers, you will need to pay 4 x 47,50 for porting !
 So each **number** has it's own porting costs.

Attention: These are YOUR costs; you can charge your customers whatever you want.

Hope this example helps!

These prices are valid as of today, **January 31, 2007.**

Best regards,
Jessica

PS: these prices are based on availability of the Dutch Telecom partner we work closely with; prices might change when our Telco changes terms + prices.

Delivery, availability, stability and continuity of these numbers are based on our standard Terms & Conditions concerning pricing + availability.